

Offering flexible discounts on Fullscript



Did you know that one of the biggest barriers to patient adherence is cost? In fact, a recent survey of Fullscript patients shows that **70% of patients postpone supplement purchases due to cost.**¹

An important way to support patients — to provide them opportunities to access the supplements they need — is by offering them discounts. It's also an essential way for profit accounts to increase revenue for your practice!

Did you know?

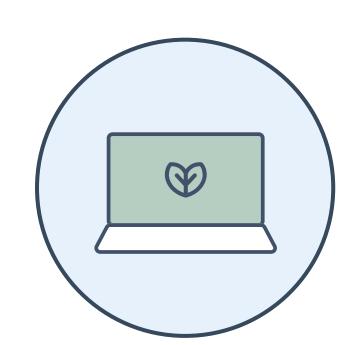
One account on Fullscript offered a 10% discount and generated 34k in monthly revenue.²



Discount options to support your patients and your practice

An effective discount program has to work for both patients and your practice. That's why we offer profitaccount practitioners multiple ways to discount products—from store-wide to extra individual discounts.

How Fullscript's discount options benefit your practice:



Dispensary-wide discount: Provide a discount to all patients in your dispensary and easily adjust at any time.



First-product-order discount: Encourage patients to get started with your dispensary by extending a discount on first orders.



Extra-individual discount: Provide individual discounts when adding new patients, or use the <u>bulk discount editor</u> to quickly adjust discounts later!



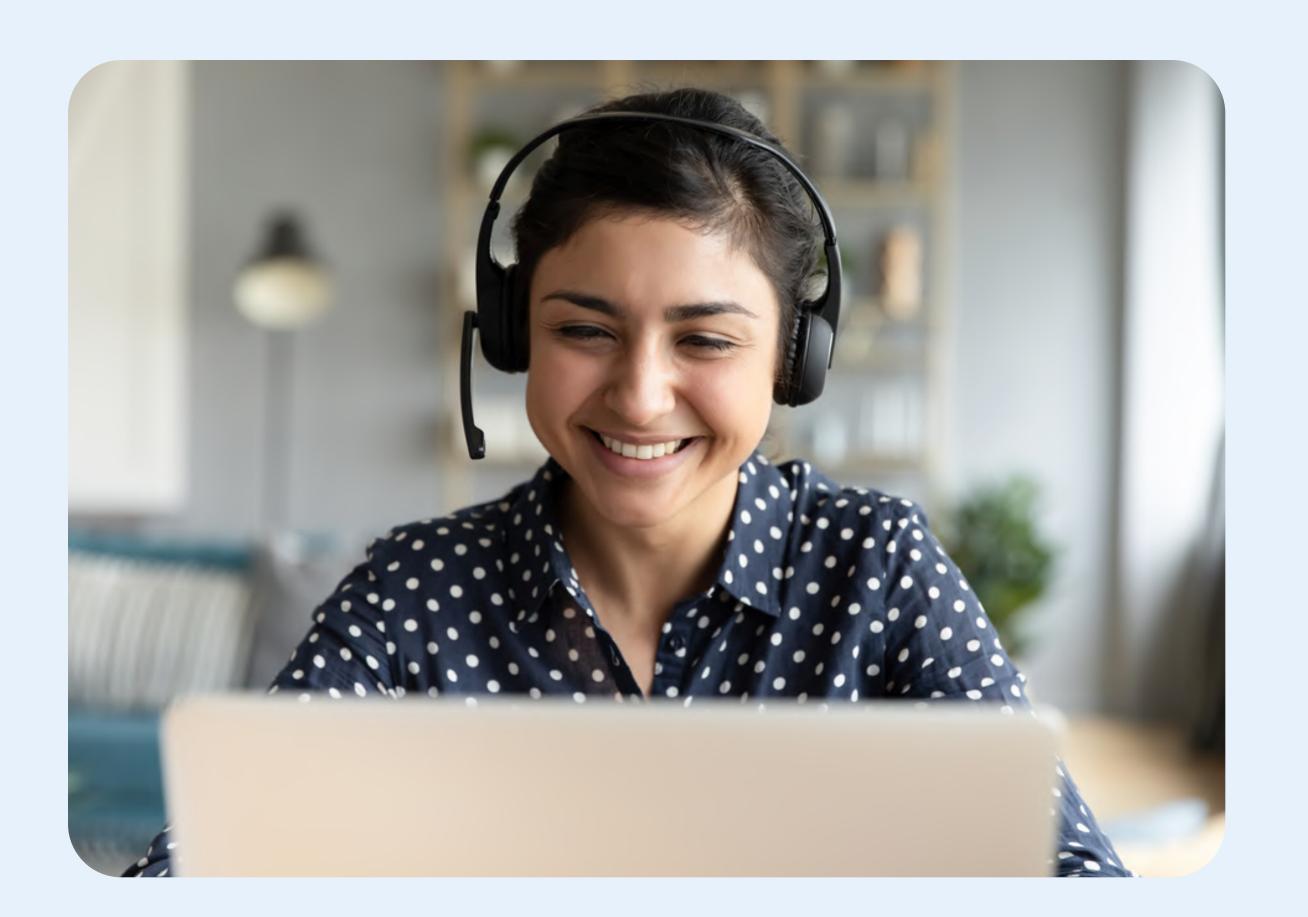
<u>Autoship & Save program</u>: From your profit margin, offer additional discounts on Autoship orders to make scheduling supplement refills more affordable for your patients.



<u>Fullscript patient promotions</u>: Hold limited-time sales when you opt in and update your discount margin through <u>your dispensary settings</u>. Fullscript does the rest and opting in can boost your revenue up to 219%!¹



Note: Patients of Fullscript no-profit practitioner accounts benefit from an automatic 10% off of orders. However, they do not meet the criteria for extended discounts.



Still have questions?

Reach out to our Customer Success teams anytime.

Email or chat

1 (866) 807-3828

